



<b>Level</b>	<b>: UNDERGRADUATE</b>
<b>Major</b>	<b>: FINANCE - BANKING</b>
<b>Major ID</b>	<b>: 52 34 02 01</b>
<b>Specialization</b>	<b>: CORPORATE FINANCE</b>
<b>Specialization ID</b>	<b>: 52 34 02 01 03</b>
<b>Type of training</b>	<b>: Full time</b>
<b>Name of training</b>	<b>: High Quality Educational Program</b>

## 1. Program Objectives

### 1.1. General Objectives

The corporate finance bachelor program are designed to provide the undergraduate degree students with the theoretical and practical knowledge related to independently increased analysed, planning, and management skills in the field of corporate finance, and financial institutions (investment decisions, capital budgeting and planning decisions, dividend payout decisions, cash flows management, mergers and acquisitions, investments, financial risk exposures and risk management). The graduates are expected to have compliance with the law and standards of professional ethics; having equipped with sufficient IT skills, English proficiency and communicate skills to work and adapt in the rapidly changing business and international integration environment, and to ensure successful foundation and lifelong learning capacity for learners.

### 1.2. Learning Outcomes

Students in the Corporate Finance Specialization after graduating have the following abilities:

#### 1.2.1. Knowledge

##### *Basic knowledge*

No	Code	Basic knowlege outcomes
1	LO1	Understanding basic economic and managerial activities, as well as principals related to business and modern business management
2	LO2	Becoming fluent with information technology tools, common and specialized softwares dedicated to serving the professional career development (meet basic requirements of Office Informatics and specialization)  Communicating and solving responsible tasks in the international working environment with english language IELTS 5.0 (or



		equivalent) and above
3	LO3	Understanding social, political, and economic issues, and residential and social responsibilities

### ***Career knowledge***

No	Code	Career knowledge outcomes
1	LO4	Analysing problems related to finance, financial markets and institutions
2	LO5	Understanding basic and specialized knowledge related to corporate finance management such as planning, performing, and controlling policies, corporate finance decision-making
3	LO6	Understanding function overall of such financial services as financial consulting, brokering, asset pricing, insurance, and securities toward international standards

### ***1.2.2. Skills***

#### ***Basic skills***

No	Code	Basic skills-related outcomes
1	LO7	Having ability of self-research, finding, analyzing, evaluating, and solving related issues in an efficient and logical manner
2	LO8	Becoming fluent with statistical analysis, quantitative tools, and econometrics to undertake empirical studies, and then generalising the findings and events
3	LO9	Understanding the importance of organizing and managing works in a systematic and scientific manner, and strengthening teamwork ability
4	LO10	Having effective communication skills and delivering tasks through presentation on legal documents and media, even in international working environment

#### ***Career skills***

No	Code	Career skills-related outcomes
1	LO11	Becoming fluent with operations in corporate finance and in other financial institutions.
2	LO12	Having ability of finding, analyzing, evaluating, and solving issues of financial situations in corporations, financial institutions, having good suggestions to address related matters



3	LO13	Having ability of finding, analyzing financial problems in a systematic and scientific manner, generalising and predicting the demand for planning, capital investment, and risk management
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### 1.2.3. Attitudes and behavior

No	Code	Attitudes and behavior-related outcomes
1	LO14	Having compliance with the law and standards of professional ethics, and high social responsibility Joining voluntary community activities
2	LO15	Having actively, passionately, patiently, and professionally methods in learning and working.

The differences in learning outcomes between normal educational program and high quality educational program:

Normal program	High quality program
- Understanding professional knowledge about corporate finance services; Ability of analyzing, planning and making major financial decisions; Understanding theories related to investments and investment analysis skills.	- Understanding professional knowledge about corporate finance services; Ability of analyzing, planning and making important financial decisions; Understanding theories related to investments and investment analysis skills, especially in the rapidly changing business and international integration environment - Having sufficient professional knowledge and English language level to pursue CFA, ACCA certificates.
Communicating and solving responsible tasks in the international working environment with english language level from level 3 and above according to the six-level Vietnam's framework of reference for language	Communicating and solving responsible tasks in the international working environment with english language IELTS 5.0 (or equivalent) and above
Having ability of quickly adapting in domestic career development	Having ability of quickly adapting in domestic and international career



environment.	development environment.
Having ability of pursuing higher education level in-country and abroad.	Having ability of studying in international exchange program and pursuing higher education level in-country and abroad.

### 1.3. Career prospects

The graduates in Corporate Finance specialization can undertake positions as financial advisors or financial managers in all levels across corporations in various industries, especially in financial services such as banks, security firms, insurance companies, finance companies, leasing companies, investment funds, Investment management companies, etc.

In addition, the graduates can work as independent financial consultants or researchers at economics research institutions. They also may pursue an academic career lecturers in universities and colleges after being equipped with required pedagogical knowledge and skills.

**2. Duration:** 4 years. The designed program can also be between 3 and 6 years depending on the ability and conditions of students.

**3. Total credits:** 133 credits, exclusive of Physical education and Defense education courses.

**4. Program applicants:** Passing the high school exit exam

**5. Training process:** Based on the unit-of-credit based training system

**6. Grading system:** Based on the unit-of-credit based training system

### 7. Curriculum structure

#### 7.1. Knowledge Foundation

No	Module ID	Module	Credits
01	SMT1001	Principles of Marxism – Leninism 1	2
02	SMT1002	Principles of Marxism – Leninism 2	3
03	SMT1003	Revolution Party of Vietnam Communist	3
04	SMT1004	Ho Chi Minh Thought	2
05	LAW1001	General Law	2
06	TOU1001	Business Communication	3



07	ENG1011	PRE-IELTS 1	3
08	ENG1012	PRE-IELTS 2	2
09	ENG1013	IELTS BEGINNERS 1	3
10	ENG1014	IELTS BEGINNERS 2	2
11	ENG2011	IELTS PRE-INTERMEDIATE 1	3
12	ENG2012	IELTS PRE-INTERMEDIATE 2	2
13	ENG2013	IELTS INTERMEDIATE 1	3
14	ENG2014	IELTS INTERMEDIATE 2	2
15	MIS1001	Office Informatics	3
16	MAT1001	Applied Mathematics for Economics and Business	3
17	MGT1001	Microeconomics	3
18	ECO1001	Macroeconomics	3
19	MGT1002	Management	3
		<b>Total</b>	<b>50</b>
20		Physical education	5
21		Defense education	4 weeks

In additional to the English courses designed in the program, students are advised to apply for English modules ENG2013 and ENG2014. The results of these modules will be recorded in academic transcripts but not be calculated in the average GPA.

No	Module ID	Module	Credits
22	ENG3011	IELTS UPPER-INTERMEDIATE 1	2
23	ENG3012	IELTS UPPER-INTERMEDIATE 2	2
24	ENG3013	IELTS UPPER-INTERMEDIATE 3	2
25	ENG3014	IELTS UPPER-INTERMEDIATE 4	2

### ***7.2. Basic Modules of the Professional Education***

No	Module ID	Module	Credits
26	ACC1001	Accounting Principles	3



27	MKT2001	Principles of Marketing	3
28	MIS2002	Management Information Systems	3
29	HRM2001	Organizational Behavior	3
30	STA2002	Statistics for Business and Economics	3
31	FIN2001	Financial Markets and Institutions	3
32	MGT2002	Introduction to Business	3
33	IBS2001	International Economics	3
34	LAW2001	Business Law	3
35	ENG3001	English for Business	3
		<b>Total</b>	<b>30</b>

### 7.3. The Major-related Modules

#### 7.3.1. Mandatory modules

No	Module ID	Module	Credits
36	BAN2001	Public Finance	3
37	BAN3001	Asset Valuation	3
38	BAN3002	Mathematics of Finance	3
39	FIN3002	Investments	3
40	FIN3004	Corporate Finance	3
		<b>Total</b>	<b>15</b>

#### 7.3.2. Optional modules

*Select at least 5 credits among optional modules:*

No	Module ID	Module	Credits
41	HOS3001	Service Marketing	3
42	MKT3002	Marketing Research	3
43	BAN3015	Insurance Economics	2
44	IBS2003	International Trade Transaction	3

### 7.4. The Specialization-related Modules

#### 7.4.1. Mandatory modules



No	Module ID	Module	Credits
45	ACC2003	Financial Accounting	3
46	ACC3004	Corporate Financial Analysis	3
47	BAN3014	Taxation	3
48	FIN3001	International Finance	3
49	FIN3003	Derivatives	3
50	FIN3005	Advanced Corporate Finance	3
		<b>Total</b>	<b>18</b>

#### 7.4.2. Optional modules

*Select at least 5 credits among optional modules:*

No	Module ID	Module	Credits
51	ACC3005	Company Accounting	3
52	AUD3005	Auditing	3
53	BAN3003	Banking Operations	3
54	MGT3011	Entrepreneurship	3
55	IBS3005	International Business Management	3
56	RMD3001	Research Methodology	2

#### 7.5. Projects/ Field trips/ Seminars

No	Activities	Notes
57	<ul style="list-style-type: none"> <li>- Visiting, learning from financial operations and services in industries (corporations and institutions);</li> <li>- Seminars or workshops about operations and managerial experiences in corporate finance and institutions;</li> <li>- Seminars or workshops about important financial news, events; workshops discussing on experiences and key work skills and capabilities needed for students.</li> </ul>	

#### 7.6. Internship

No	Module	Module	Credit
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	ID		
		<b>Option 1</b>	
58	FIN4001	Practical Report for Graduation Purpose	4
59		Take at least 6 credits among the optional modules	6
		<b>Option 2</b>	
60	FIN4002	Graduation thesis (*)	10

\* Students must take the module “Research methodology” and have accumulated average points that are higher than the points required by the university and faculty if they follow the option 2.

**8. Matrix correlation between outcomes and modules** (enclosed with this program)

**9. The program timeline** (enclosed with this program)

**10. Reference curriculum** (enclosed with this program)

No	Program, University	Accreditation of reference program
1	Bachelor of Commerce (Major in Finance), The University of New South Wales, Australia.	Quality accreditation certificate: AACSB (Association to Advance Collegiate Schools of Business).
2	Bachelor of Science (Major in Finance), Southern Illinois University, USA.	Quality accreditation certificate: AACSB (Association to Advance Collegiate Schools of Business).
3	Bachelor of Finance (Major in Corporate Finance), Massey University, New Zealand.	Quality accreditation certificate: AACSB (Association to Advance Collegiate Schools of Business).
4	Bachelor of Commerce (Major in Finance), The University of Queensland, Australia.	Quality accreditation certificate: AACSB (Association to Advance Collegiate Schools of Business).